

interact

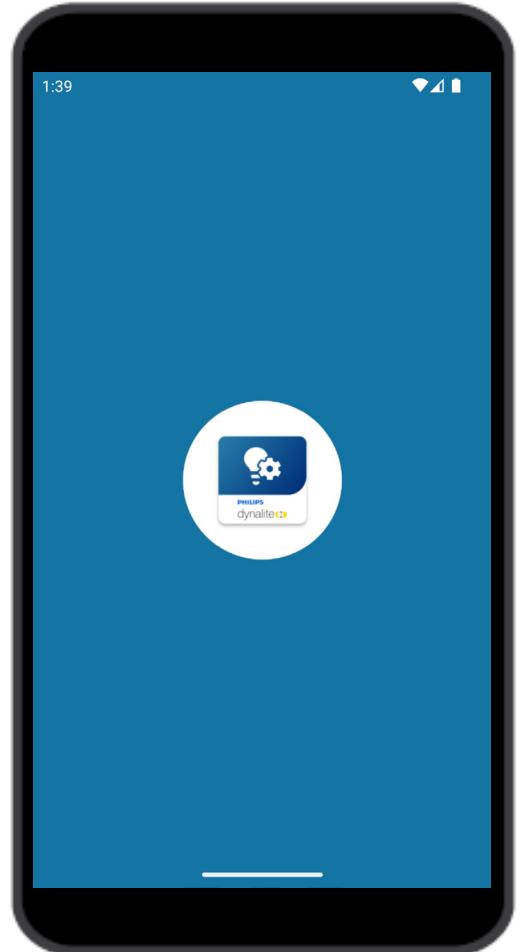
## Software & services offer

Architecture FLX - Multisite

### Lesson review | System architecture

In this lesson, you will learn:

- What is a store Format.
- Which hardware component is required for enabling a secure cloud connection
- What licenses are required from a software and service perspective.
- DALI compatibility options.





## Convenience

Smaller local stores & express formats



## Supermarket

Larger supermarkets & DIY retails

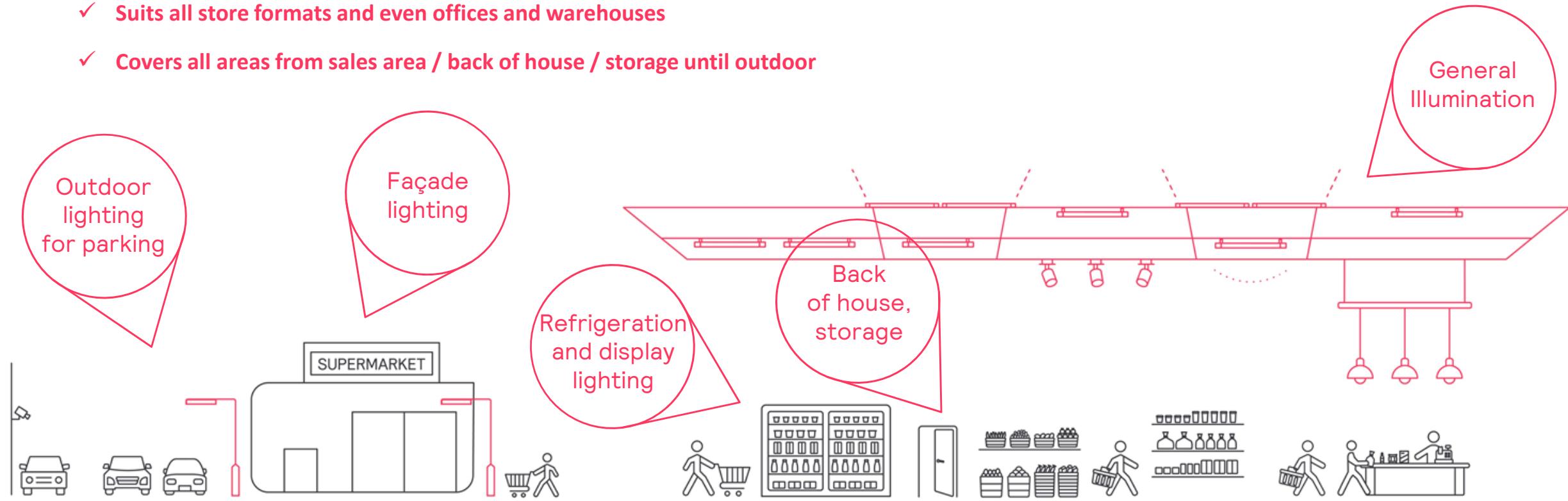


## Hypermarket

Very large out of town & department stores

### With Multisite you can manage lighting across your estate

- ✓ Suits all store formats and even offices and warehouses
- ✓ Covers all areas from sales area / back of house / storage until outdoor





### Convenience

Smaller local stores & express formats



### Supermarket

Larger supermarkets & DIY retails



### Hypermarket

Very large out of town & department stores

**Multisite software services**

Secure site gateway: PDDEG-S

Robust Dynalite network controls

Scene control with dimming & zoning with addressable DALI support

Support for switched lighting, plus optional phase, PWM, DMX & 0-10V dimming

Daylight & occupancy sensing to dynamically adjust lighting to local conditions

Local manual override, plus integrations with alarm systems

Site gateway for secure cloud connection

For all store formats

### Multisite standard software service & support

#### Software features

Single unified dashboard for your estate:



- ✓ Remote scene & schedule management – easily update all your stores in bulk
- ✓ Zoom in to view individual stores: current status & pending deployments
- ✓ Secure user authentication, profile-based management and multi language support
- ✓ Energy dashboard shows the performance of all your stores

Coming Soon:

- DALI emergency lighting tests
- Device & luminaire health statuses & alerts

**SW913705110003**

Site enablement license

**SW913705110001**

Recurring SW license per site/year

**SRV3371 / SRV3372**

Recurring service per site/year



#### Remote services and support

Remote monitoring package:

- ✓ Helpdesk and service ticketing
- ✓ Regular software and firmware updates via cloud
- ✓ Remote uptime monitoring of all your sites
- ✓ Quarterly performance report, including Energy reporting and historical compliance with centrally deployed scenes and schedules
- ✓ Access to your customer portal for all documentation



### Convenience

Smaller local stores & express formats



### Supermarket

Larger supermarkets & DIY retails



### Hypermarket

Very large out of town & department stores

For all store formats

#### Connectivity service

Where fixed line connectivity is not possible, we can offer powerful wireless connectivity from the day of commissioning

- ✓ 1GB / month data
- ✓ Broad EU coverage: 30 countries
- ✓ Delivered in partnership with Vodafone
- ✓ Includes a secure 4G IoT router
- ✓ Managed SIM card / data bundle



**913701058503**

hardware 4G-router

**SW913705110004**

Recurring service per site/year

For all store formats

#### Remote operations service

Maintain the high performance of your connected system over the full lifetime through our comprehensive remote service package

- ✓ We adjust your light upon your needs
- ✓ Light levels & schedules bulk updates of all your stores of one format in one go
- ✓ Remote system optimization
- ✓ Remote post install site tuning service
- ✓ Remote emergency lighting testing service



Coming soon:

- Remote commissioning of replaced defects
- Remote diagnostics and fault finding (on customer request)

**SRV2374 / SRV2375**

Recurring service per site/year

### Designed to suit all your store formats



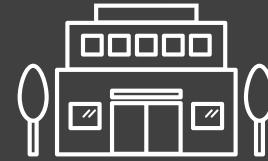
#### Convenience

Smaller local stores and express formats

Typically:

- 80-450 m<sup>2</sup>, or
- 50-150 light points

≤ 500 m<sup>2</sup>  
≤ 200 LPs



#### Supermarket

Larger supermarkets, fashion and DIY retails

Typically:

- 500-3,000 m<sup>2</sup>, or
- 200-1,000 light points

3,000 m<sup>2</sup>  
1,000 LPs



#### Hypermarket

Very large out of town and department stores

Typically:

- 3,000-10,000+ m<sup>2</sup>, or
- 1,000-5,000+ light points

10,000 m<sup>2</sup>  
5,000 LPs

### Multisite standard

#### Controls (example)

Site gateway: 1x PDDEGS  
DALI control: 3x DDBC120-DALI  
→ 1x DDBC320-DALI  
Relay control: 1x DDRC420



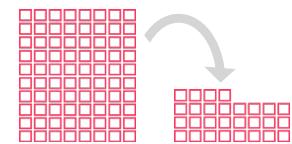
#### Controls (example)

Site gateway: 1x PDDEGS  
DALI control: 16x DDBC120-DALI  
→ 6x DDBC320-DALI  
Relay control: 1x DDRC1220  
Dry contact input: 1x DDMIDC8  
Multi-sensor: 3x DUS360CR



#### Controls (example)

Site gateway: 1x PDDEGS  
DALI control: 80x DDBC120DALI  
→ 28x DDBC320-DALI  
Relay control: 3x DDRC1220  
Dry contact input: 1x DDMIDC8  
Multi-sensor: 15x DUS360CR



### Reference: Store flex

#### Controls

Site gateway: 1x PDEG  
DALI control: 1x DDBC1200  
Relay control: 1x DDRC420



#### Controls

Site gateway: 1x PDEG  
DALI control: 1x DDBC1200  
Relay control: 1x DDRC1220  
Dry contact input: 1x DDMIDC8  
Multi-sensor: 3x DUS360CR



#### Controls

Site gateway: 1x PDEG  
DALI control: 25x DDBC1200  
Relay control: 3x DDRC1220  
Dry contact input: 1x DDMIDC8  
Multi-sensor: 15x DUS360CR



Control infrastructure options:		broadcast	addressable
<u>Scene &amp; Schedule management</u>		<input checked="" type="checkbox"/> DALI broadcast & relay e.g. DDBC1200, DDRC1220	<input checked="" type="checkbox"/> DALI addressable e.g. DDBC120-DALI, DDBC320-DALI
<input type="checkbox"/> Scenes		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input type="checkbox"/> Schedules		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input type="checkbox"/> Flexible zoning (independent of wiring), Store Refresh		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<u>Energy monitoring</u>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/> Verified over lifetime
<input type="checkbox"/> Notional		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input type="checkbox"/> Smart meters		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input type="checkbox"/> Metered DALI		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<u>Lighting management</u>		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input type="checkbox"/> Store online / uptime monitoring		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input type="checkbox"/> System health (controller / sensors)		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input type="checkbox"/> LightPoint status (failure / burning hours)		<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
<input type="checkbox"/> Preventive maintenance		<input checked="" type="checkbox"/> Only notional	<input checked="" type="checkbox"/>

With minimum additional cost you can use all benefits of Multisite

### “Roll out” scenario:

For new sites & deep renovations



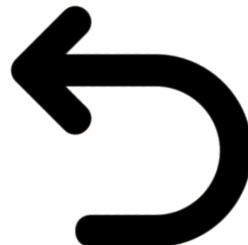
#### Offer should comprise:

- ✓ Multisite software services
- ✓ Philips Dynalite Controls: addressable DALI + PDDEG-S
- ✓ Philips LED lighting
  
- ✓ Project management
- ✓ Lighting design
- ✓ Controls design
- ✓ Commissioning

addressable

### “Upgrade” scenario:

Upgrading of existing sites from  
IAR store (flex or kit) or StoreWise  
⇒ to Multisite



#### Offer should comprise (minimum): only upgrade to remote connected:

- ✓ Multisite SW service
- ✓ Replace PDEG by PDDEG-S (keep broadcast controller)
- ✓ Add wall switch / Antumbra
  
- ✓ Controls design review
- ✓ Commissioning

broadcast

#### or additionally upgrade to addressable:

- + replace DDBC1200 by DDBC120-DALI / 320-DALI
  
- + Controls design
- + Commissioning

addressable

Multisite



Secure site gateway:  
PDDEG-S



Robust Dynalite  
network controls



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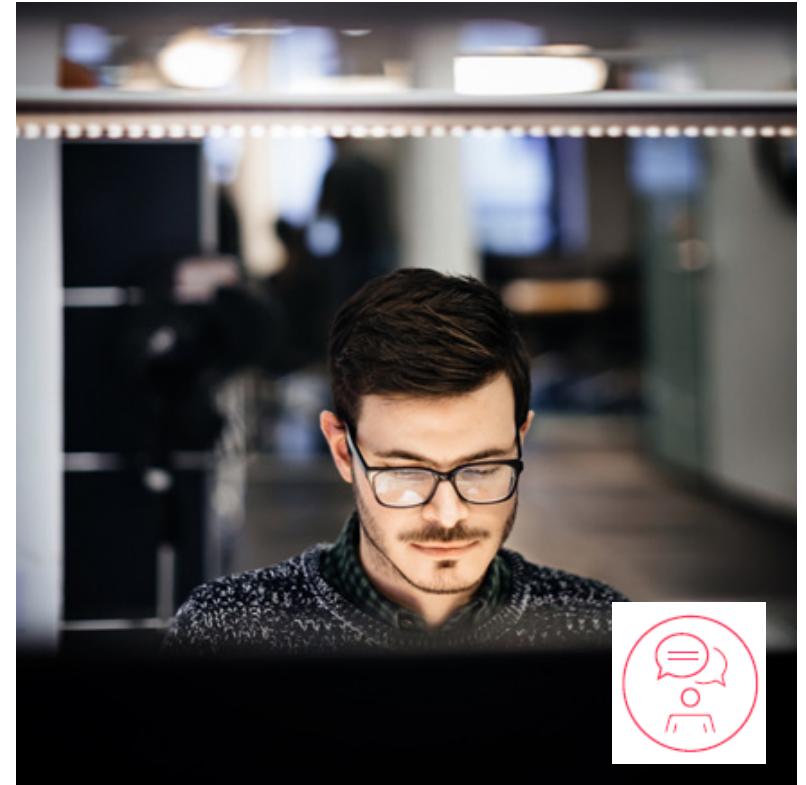


Lighting management

## Remote emergency lighting testing service

Store safety is key, and regular health checks of emergency lighting is mandatory. Save precious time by triggering emergency light tests remotely via our system experts.

- ✓ Trigger functional test and duration tests
- ✓ Query emergency test results
- ✓ Historical test results
- ✓ Get confirmation that your emergency lighting operates correctly on battery



Execution excellence

## Remote post install tuning service

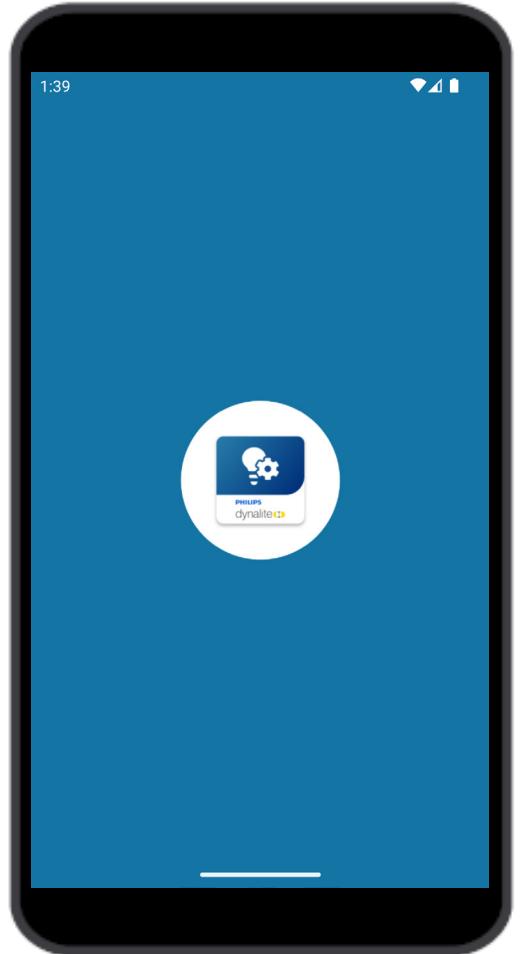
Remote expert support to facilitate post install fine tuning and configuration adjustments

- ✓ Supports fast and more reliable project execution
- ✓ Robust commissioning process to safeguard delivery on time
- ✓ No need for additional onsite visits after project handover

### Lesson review | System architecture

In this lesson, you learnt:

- A PDDEG-S is mandatory for a secure cloud connection.
- Software and services are independent of store formats.
- There are three software and service licenses which are required for any Multisite store
  - Site enablement license
  - Recurring license per site and year
  - Recurring service per site and per year.
- Multisite supports both DALI broadcast and DALI addressable.



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